



Who are The Success Group?

We are one of the UK's largest and longest-established executive coaching companies. We have built our business by helping leaders be more successful at theirs.

Because each of us has held senior front line roles in major organisations before training as coaches, we understand the real challenges you face every day. With that practical background, we have focused on what it takes to make companies and leaders successful, and can offer the tools, support and challenge to help find real and workable solutions to achieving your goals.

Coaching Partners



Louise Barrett



Adrian Bourne



Ron Leagas



Bruce Wallace



Tony Easton



Jill Kirby

One-to-one coaching

Situational coaching

We offer a suite of bespoke programmes to address some of the most important challenges senior business people face, including:

- ➔ **First 100 Days** - integration coaching to help new leaders quickly understand and impact on their new environment
- ➔ **Leadership Exchange** - a development and networking programme which enables leaders to assess and enhance their leadership skills through 1:1 and group-based learning, shadowing and observation
- ➔ **Mergers and Acquisitions** - tools and support to help leaders in critical corporate roles deal effectively with post M&A challenges, from cultural to organisational issues
- ➔ **Top Talent Transitions** - an outplacement alternative for leaders who are moving on and wish to pursue a portfolio career rather than another full time role.

Transformational Coaching

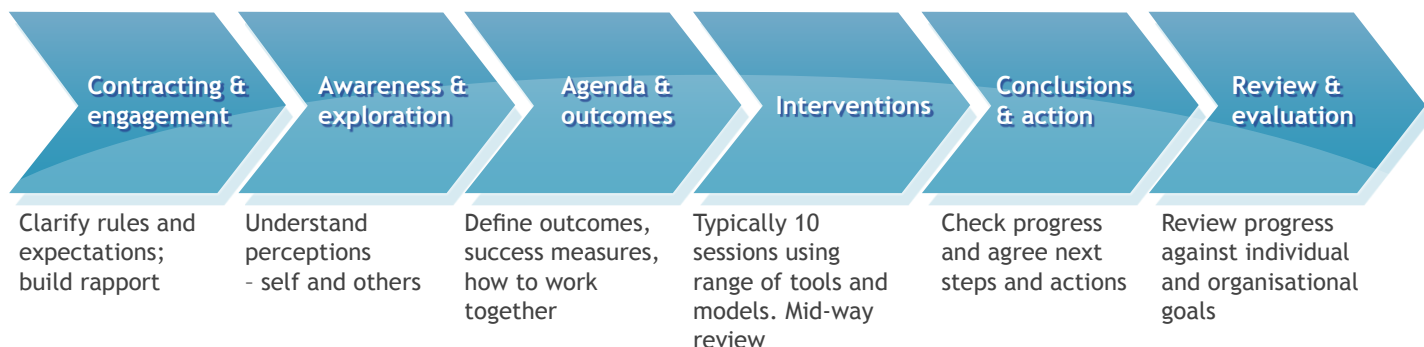
Often matters of personal style and approach lie at the heart of a leader's development challenges rather than a specific situation.

Whatever your issues - from managing an ever-increasing workload, to evolving a more distinctive leadership style, or simply creating the space to reflect and plan - we can help.

Our action and results-focused approach will help you work out what you want to achieve and guide you step-by-step towards your goals using methods developed over many years in business and coaching.

Along the way, we will measure progress and ensure you get the outcomes you want. And because we understand the importance of getting results for both the individual and the company, we will provide coaching sponsors with their own point of contact throughout the programme.

Our Coaching Model





What clients say

Our clients come from across the business spectrum, including financial services, telecoms, energy, food and pharmaceutical.

“I know from personal experience and from watching others, that The Success Group can have a major impact on corporate success.” **Director, UK Retail Bank**

“The process gave business heads access to tailored and challenging development, which maximised their contribution to the organisation and was of immense benefit to them as individuals.” **Senior Executive Pharmaceuticals Company**

“Space to reflect, learn, plan, and above all be creative in the face of a blizzard of competing priorities.” **Engineering Company CEO**

Working with groups

Coaching

We have had considerable success working with **leadership teams**, developing tailored programmes to address a range of challenges. For example:

- ➔ **New teams** - we help new teams at board level and below to unite and become effective quickly by working with them on all aspects of their role, from vision and goals to values and relationships
- ➔ **Existing teams** - where an existing team has lost clarity of purpose, momentum or cohesion, we help members re-focus, re-connect and re-energise
- ➔ **Project teams** - we offer bespoke support for business-critical project teams where direct reporting lines may not exist and the pace and urgency of their work requires different dynamics, leadership skills and processes from regular teams.

Training

We also offer three highly effective and original training programmes aimed at senior business leaders:

- ➔ **The essentials of outstanding leadership** - where senior business leaders develop and hone their emotional intelligence around our signature **Business Leaders Model**
- ➔ **Coaching skills** - An opportunity to learn and practice core coaching skills, and to focus on building a culture of empowerment
- ➔ **Presentation skills** - Where leaders will develop and build a robust template through which they can achieve a high impact and resonant presentational style.



Standards and Ethics

We adhere to the highest standards of professionalism and subscribe to the code of ethics laid down by the European Mentoring and Coaching Council (EMCC).

We operate a regular and robust supervision process and all our coaches undergo rigorous continuous professional development through programmes accredited by leading international coaching bodies, including the EMCC, The International Coaching Federation and **The Global Coaching Partnership** (see below).

Global Reach



Based in the UK, with 10 coaches in London and Edinburgh, The Success Group are also active members of the **The Global Coaching Partnership**, a network of over 90 coaches in major business centres around the world, enabling our clients to benefit from:

- ➔ **leading-edge global coaching techniques**
- ➔ **a seamless service internationally**

